CONTRACT



WIVB 2077 Elmwood Ave. Buffalo, NY 14207 (716) 874-4410

And:

Smart Media Group 814 King Street Suite 400 Alexandria, VA 22314 USA

	Contract / Rev	<u>vision</u>		Alt Order #			
	909887	/		25253608			
Product							
ORDER							
Contract Dates	Estimate #						
08/02/16 - 08/08/16	802808						
<u>Advertiser</u>			Ori	ginal Date /	Revision Revision		
POL/Tom Reed			0	7/27/16	/ 07/27/16		
			Billing Calendar Broadcast		Cash/Trade		
					Cash		
	Property Account		nt E	<u>xecutive</u>	Sales Office		
	WIVB	Katz Wash		nington	Katz/Washingto		
	Special Handling						
	Demographic						
	Adults 35+						
	Agy Code	Advertiser		Code	Product 1/2		
	9912891	REEN	REENY		ORDR		
	Agency Ref	cy Ref		Advertiser	Ref		
	IN10086/SP66	681/TO	13				

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn Type Spots	Amount
N 1 WIVB 08/03/16 08/03/16 Price Is Right Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 11a-12p <u>Rate</u> \$200.00	:30	NM 1	\$200.00
N 2 WIVB 08/04/16 08/04/16 Price Is Right Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 1 1	M-F 11a-12p <u>Rate</u> \$200.00	:30	NM 1	\$200.00
N 3 WIVB 08/05/16 08/05/16 Price Is Right Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 11a-12p <u>Rate</u> \$200.00	:30	NM 1	\$200.00
N 4 WIVB 08/02/16 08/02/16 News 4 @ Noon Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 -1 1	M-F 12p-1230p <u>Rate</u> \$250.00	:30	NM 1	\$250.00
N 5 WIVB 08/04/16 08/04/16 News 4 @ Noon Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 12p-1230p <u>Rate</u> \$250.00	:30	NM 1	\$250.00
N 6 WIVB 08/08/16 08/08/16 News 4 @ Noon Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 1 1	M-F 12p-1230p <u>Rate</u> \$250.00	:30	NM 1	\$250.00
N 7 WIVB 08/02/16 08/02/16 Early Morning Wake Up M-F Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 -1 1	M-F 5a-559a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 8 WIVB 08/03/16 08/03/16 Early Morning Wake Up M-F	M-F 5a-559a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 9 WIVB 08/04/16 08/04/16 Early Morning Wake Up M-F Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 5a-559a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 10 WIVB 08/08/16 08/08/16 Early Morning Wake Up M-F Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 1 1	M-F 5a-559a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
N 11 WIVB 08/02/16 08/02/16 Wake Up Early AM 559-7a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	M-F 559a-7a <u>Rate</u>	:30	NM 1	\$300.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions. printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Contract Agreement Between: Print Date 07/29/16 Page 2 of 4

POL/Tom Reed



	Contract / Revision 909887 /	Alt Order # 25253608	
Contract Dates 08/02/16 - 08/08/16	Product ORDER	Estimate # 802808	
Advertiser	Or	iginal Date / Revision	

07/27/16 / 07/27/16

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn TypeSp	oots	Amount
Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 -1 1	<u>Rate</u> \$300.00				
N 12 WIVB 08/04/16 08/04/16 Wake Up Early AM 559-7a Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 559a-7a <u>Rate</u> \$300.00	:30	NM	1	\$300.00
N 13 WIVB 08/05/16 08/05/16 Wake Up Early AM 559-7a Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 559a-7a Rate \$300.00	:30	NM	1	\$300.00
N 14 WIVB 08/08/16 08/08/16 Wake Up Early AM 559-7a Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 1 1	M-F 559a-7a <u>Rate</u> \$300.00	:30	NM	1	\$300.00
N 15 WIVB 08/02/16 08/02/16 M-F Early Show 7a-9a Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 -2 2	M-F Early Show 7a Rate \$175.00	:30	NM	2	\$350.00
N 16 WIVB 08/03/16 08/03/16 M-F Early Show 7a-9a Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/162 2	M-F Early Show 7a Rate \$175.00	:30	NM	2	\$350.00
N 17 WIVB 08/04/16 08/04/16 M-F Early Show 7a-9a Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/162 2	M-F Early Show 7a Rate \$175.00	:30	NM	2	\$350.00
N 18 WIVB 08/05/16 08/05/16 M-F Early Show 7a-9a Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/162 2	M-F Early Show 7a <u>Rate</u> \$175.00	:30	NM	2	\$350.00
N 19 WIVB 08/08/16 08/08/16 M-F Early Show 7a-9a Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 2 2	M-F Early Show 7a Rate \$175.00	:30	NM	2	\$350.00
N 23 WIVB 08/06/16 08/06/16 CBS This Morning Saturday Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	Sa 8a-10a <u>Rate</u> \$200.00	:30	NM	1	\$200.00
N 24 WIVB 08/07/16 08/07/16 Su Wknd Wakeup 6a-8a RE Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	EVSu Wknd Wakeup <u>Rate</u> \$175.00	:30	NM	1	\$175.00
N 25 WIVB 08/07/16 08/07/16 CBS Sunday Morn 9a-10300	a CBS Sunday Morn <u>Rate</u> \$300.00	:30	NM	1	\$300.00
N 26 WIVB 08/03/16 08/03/16 M-F 5p News 5-6p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 5p News 5-6p <u>Rate</u> \$350.00	:30	NM	1	\$350.00
N 27 WIVB 08/04/16 08/04/16 M-F 5p News 5-6p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 5p News 5-6p <u>Rate</u> \$350.00	:30	NM	1	\$350.00
N 28 WIVB 08/08/16 08/08/16 M-F 5p News 5-6p Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 1 1	M-F 5p News 5-6p <u>Rate</u> \$350.00	:30	NM	1	\$350.00
N 29 WIVB 08/06/16 08/06/16 Sa/Su EN 6-630p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 08/01/16 08/07/161 1	Sa/Su EN 6-630p <u>Rate</u> \$225.00	:30	NM	1	\$225.00
N 30 WIVB 08/07/16 08/07/16 Sa/Su EN 6-630p	Sa/Su EN 6-630p <u>Rate</u>	:30	NM	1	\$225.00

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Contract Agreement Between: Print Date 07/29/16 Page 3 of 4

<u>Advertiser</u>

POL/Tom Reed



	Contract / Revision 909887 /	Alt Order # 25253608
Contract Dates	<u>Product</u>	Estimate #
08/02/16 - 08/08/16	ORDER	802808

Original Date / Revision 07/27/16 / 07/27/16

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Rtn Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 1 1	<u>Rate</u> \$225.00			
N 31 WIVB 08/06/16 08/06/16 M-Su Late Fringe Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1		:30	NM 1	\$50.00
N 32 WIVB 08/06/16 08/06/16 M-Su Late Fringe Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161- 1	11:35p-12:35x <u>Rate</u> \$75.00	:30	NM 1	\$75.00
N 33 WIVB 08/07/16 08/07/16 M-Su Late Fringe Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	12:35x-1:35x <u>Rate</u> \$40.00	:30	NM 1	\$40.00
N 34 WIVB 08/07/16 08/07/16 M-Su Late Fringe Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1		:30	NM 1	\$125.00
N 35 WIVB 08/03/16 08/03/16 M-Su 11-1135p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-Su 11-1135p <u>Rate</u> \$350.00	:30	NM 1	\$350.00
N 36 WIVB 08/08/16 08/08/16 M-Su 11-1135p Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 1 1	M-Su 11-1135p <u>Rate</u> \$350.00	:30	NM 1	\$350.00
N 37 WIVB 08/06/16 08/06/16 M-Su 11-1135p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161- 1	M-Su 11-1135p <u>Rate</u> \$275.00	:30	NM 1	\$275.00
N 38 WIVB 08/02/16 08/02/16 M-F 658-730p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 -1 1	M-F 658-730p <u>Rate</u> \$450.00	:30	NM 1	\$450.00
N 39 WIVB 08/04/16 08/04/16 M-F 658-730p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 658-730p <u>Rate</u> \$450.00	:30	NM 1	\$450.00
N 40 WIVB 08/08/16 08/08/16 M-F 658-730p Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 1 1		:30	NM 1	\$450.00
N 41 WIVB 08/03/16 08/03/16 M-F 730-758p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 730-758p <u>Rate</u> \$550.00	:30	NM 1	\$550.00
N 42 WIVB 08/05/16 08/05/16 M-F 730-758p Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/161 1	M-F 730-758p <u>Rate</u> \$550.00	:30	NM 1	\$550.00
N 43 WIVB 08/08/16 08/08/16 M-F 730-758p Start Date End Date Weekdays Spots/Week Week: 08/08/16 08/14/16 1 1	M-F 730-758p <u>Rate</u> \$550.00	:30	NM 1	\$550.00
N 44 WIVB 08/02/16 08/02/16 Tuesday Prime Hour 1 Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 -1 1	Tuesday 758p-9p <u>Rate</u> \$750.00	:30	NM 1	\$750.00
N 45 WIVB 08/02/16 08/02/16 Tuesday Prime Hour 2 Start Date End Date Weekdays Spots/Week Week: 08/01/16 08/07/16 -T 2	Tuesday 9p-10p <u>Rate</u> \$750.00	:30	NM 2	\$1,500.00
N 46 WIVB 08/04/16 08/04/16 Thursday 758-9p Start Date End Date Weekdays Spots/Week	Thursday 758-9p <u>Rate</u>	:30	NM 1	\$1,650.00

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Contract Agreement Between: Print Date 07/29/16 Page 4 of 4

POL/Tom Reed



	Contract / Revision 909887 /	Alt Order # 25253608
<u>Contract Dates</u> 08/02/16 - 08/08/16	Product ORDER	Estimate # 802808
Advertiser	Orig	inal Date / Revision

07/27/16 / 07/27/16

*Line Ch Start	Date End Da	ate Description	on	Start/End Time	Days	Spots/ Length Week	Rate Rtn	Type	Spots	Amount
Start Date Week: 08/01/16	End Date 08/07/16	Weekdays T	Spots/Week 1	<u>Rate</u> \$1,650.00	2 4 7 5			.,,,,,		7 11110 01110
N 47 WIVB 08/05 <u>Start Date</u> Week: 08/01/16	/16 08/05/1 <u>End Date</u> 08/07/16	6 Friday 10-1 <u>Weekdays</u> 1	11p Spots/Week 1	Friday 10-11p <u>Rate</u> \$1,000.00		:30		NM	1	\$1,000.00
N 48 WIVB 08/06 <u>Start Date</u> Week: 08/01/16	/16 08/06/1 <u>End Date</u> 08/07/16	6 Saturday 7 <u>Weekdays</u> 1-	58-9p Spots/Week 1	Saturday 758-9p <u>Rate</u> \$350.00		:30		NM	1	\$350.00
N 49 WIVB 08/07 <u>Start Date</u> Week: 08/01/16	/16 08/07/1 <u>End Date</u> 08/07/16	6 Sunday 7-8 <u>Weekdays</u> 1	Spots/Week 1	Sunday 7-8p <u>Rate</u> \$950.00		:30		NM	1	\$950.00
N 50 WIVB 08/02 <u>Start Date</u> Week: 08/01/16	/16 08/02/1 End Date 08/07/16	6 M-F 4a-430 <u>Weekdays</u> -1	Da CBS Morn Ne Spots/Week 1	w:M-F 4a-430a CBS <u>Rate</u> \$40.00		:30		NM	1	\$40.00
N 51 WIVB 08/06 Start Date Week: 08/01/16	/16 08/06/1 End Date 08/07/16	6 Sa 4a-8a /\$ <u>Weekdays</u> 1-		4-4:30a <u>Rate</u> \$40.00		:30		NM	1	\$40.00
N 52 WIVB 08/07 <u>Start Date</u> Week: 08/01/16	/16 08/07/1 End Date 08/07/16	6 Sa 4a-8a /3 <u>Weekdays</u> 1	Su 4a-9a <u>Spots/Week</u> 1	4-4:30a <u>Rate</u> \$40.00		:30		NM	1	\$40.00
					Totals	0.00			55	\$17,760.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/01/16 -08/08/16	55	\$17,760.00	(\$2,664.00)	\$15,096.00
Totals	55	\$17,760.00	(\$2,664.00)	\$15,096.00

Signature:	Date: